

November 2017
Fauquier County, VA

Sold Summary

	Nov 2017	Nov 2016	% Change
Sold Dollar Volume	\$31,901,883	\$28,666,287	11.29%
Avg Sold Price	\$366,688	\$441,020	-16.85%
Median Sold Price	\$352,100	\$379,900	-7.32%
Units Sold	87	65	33.85%
Avg Days on Market	80	75	6.67%
Avg List Price for Solds	\$375,903	\$447,541	-16.01%
Avg SP to OLP Ratio	95.7%	97.2%	-1.56%
Ratio of Avg SP to Avg OLP	94.9%	96.6%	-1.73%
Attached Avg Sold Price	\$250,038	\$252,680	-1.05%
Detached Avg Sold Price	\$392,976	\$456,715	-13.96%
Attached Units Sold	16	5	220.00%
Detached Units Sold	71	60	18.33%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2017	Nov 2016	% Change
Active Listings	370	404	-8.42%
New Listings	89	90	-1.11%
New Under Contracts	32	31	3.23%
New Contingents	55	48	14.58%
New Pendings	87	79	10.13%
All Pendings	134	132	1.52%

Financing (Sold)

Assumption	0
Cash	11
Conventional	37
FHA	12
Other	15
Owner	0
VA	12

Days on Market (Sold)

0	5
1 to 10	17
11 to 20	10
21 to 30	5
31 to 60	20
61 to 90	6
91 to 120	5
121 to 180	9
181 to 360	7
361 to 720	2
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	1	0	0	0	0	0	0
\$100K to \$149,999	0	0	1	1	0	0	1
\$150K to \$199,999	0	0	1	0	0	0	1
\$200K to \$299,999	1	1	8	7	3	0	2
\$300K to \$399,999	0	0	21	2	6	0	0
\$400K to \$499,999	1	0	2	0	15	0	1
\$500K to \$599,999	1	0	0	0	5	0	0
\$600K to \$799,999	0	0	0	0	3	0	0
\$800K to \$999,999	0	0	0	0	2	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0
Total	4	1	33	10	34	0	5
Avg Sold Price	\$321,125	\$248,000	\$321,854	\$255,960	\$470,459	\$0	\$238,600
Prev Year - Avg Sold Price	\$465,500	\$260,000	\$324,583	\$276,633	\$506,633	\$0	\$173,500
Avg Sold % Change	-31.02%	-4.62%	-0.84%	-7.47%	-7.14%	0.00%	37.52%
Prev Year - # of Solds	2	1	16	3	42	0	1

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
1	0	0
5	2	2
26	3	0
82	2	0
60	0	0
50	0	0
37	1	0
20	0	0
49	0	0
19	0	0
11	0	0
360	8	2